# 4A. Attachments Screen For All Application Questions

			the following guidance to help you so	uccessfully upload attachments and get maximum			
1		Points:  You must include a Document Description for each attachment you upload; if you do not, the					
	Submission Summary screen will display a red X indicating the submission is incomplete.						
	You must upload an attachment for each document listed where 'Required?' is 'Yes'						
5.		We prefer that you use PDF files, though other file types are supported–please only use zip files if necessary. Converting electronic files to PDF, rather than printing documents and scanning them, often produces higher quality images and reduces file size. Many systems allow you to create PDF files as a Print Option. If you are unfamiliar with this process, you should consult your IT Support or search for information on Google or YouTube.  Attachments must match the questions they are associated with.					
							Only upload documents responsive to the questions posed–including other material slows down the review process, which ultimately slows down the funding process.  If you cannot read the attachment, it is likely we cannot read it either.  - We must be able to read the date and time on attachments requiring system-generated dates and times, (e.g., a screenshot displaying the time and date of the public posting using your desktop calendar; screenshot of a webpage that indicates date and time).  - We must be able to read everything you want us to consider in any attachment.
		7.		Open attachments once uploaded to ensure they are the correct attachment for the required Document Type.			
		Document Type	Required?		Document Description	Date Attached	
1B-1. Local Competition Announcement	Yes		Local Competition	10/13/2022			
1B-2. Local Competition Scoring Tool	Yes		Local Competition	10/13/2022			
1B-3. Notification of Projects Rejected-Reduced	Yes		Notification of P	10/13/2022			
1B-3a. Notification of Projects Accepted	Yes		Notification of P	10/13/2022			
1B-4. Special NOFO CoC Consolidated Application	Yes						
3A-1. CoC Letter Supporting Capital Costs	No						
3B-2. Project List for Other Federal Statutes	No						
P-1. Leveraging Housing Commitment	No						
P-1a. PHA Commitment	No						
P-3. Healthcare Leveraging Commitment	No		Healthcare Levera	10/18/2022			
P-9c. Lived Experience Support Letter	No		Lived Experience	10/18/2022			
Plan. CoC Plan	Yes		CoC Plan	10/18/2022			

FY2022 Special NOFO CoC Application	Page 1	10/18/2022

### **Attachment Details**

**Document Description:** Local Competition Announcements

### **Attachment Details**

**Document Description:** Local Competition Scoring Tool

## **Attachment Details**

Document Description: Notification of Projects Reduced-Rejected

# **Attachment Details**

**Document Description:** Notification of Projects Accepted

## **Attachment Details**

**Document Description:** 

### **Attachment Details**

FY2022 Special NOFO CoC Application	Page 2	10/18/2022

**Document Description:** 

## **Attachment Details**

**Document Description:** 

### **Attachment Details**

**Document Description:** 

## **Attachment Details**

**Document Description:** 

# **Attachment Details**

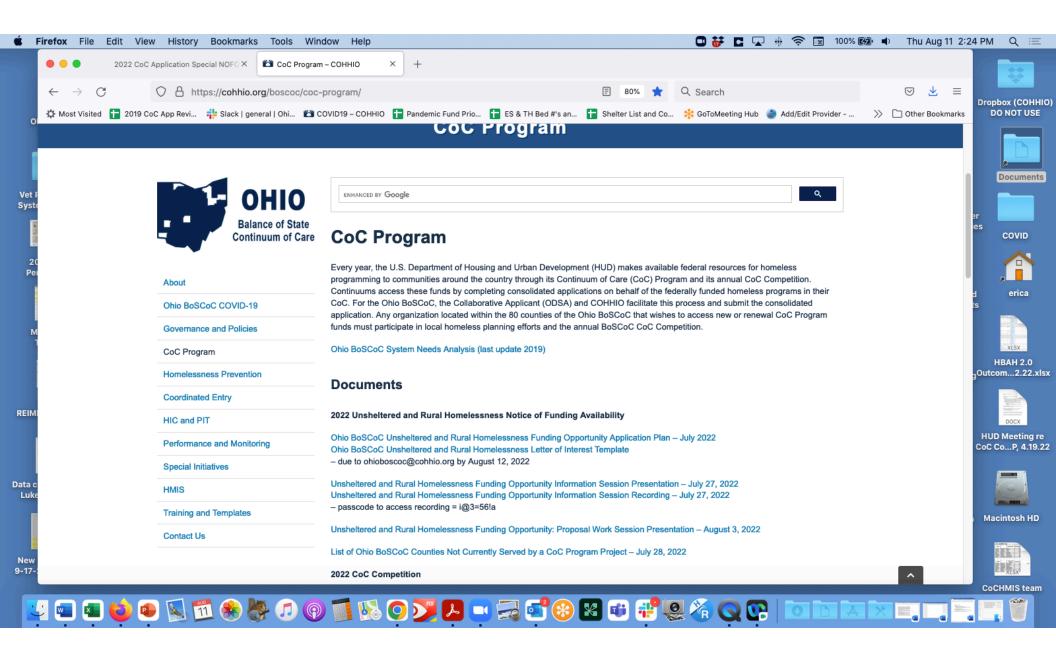
**Document Description:** Healthcare Leveraging Commitment

# **Attachment Details**

**Document Description:** Lived Experience Support Letter

# **Attachment Details**

**Document Description:** CoC Plan



Subject: Ohio BoSCoC: Unsheltered and Rural Homelessness NOFO Information Session

Date: Wednesday, July 13, 2022 at 4:49:48 PM Eastern Daylight Time

From: Erica Mulryan

To: boscoc@cohhio.org

# Ohio Balance of State Continuum of Care CoC Program Supplemental NOFO to Address Unsheltered and Rural Homelessness: Information Session Announcement

#### **Purpose of this Listserv Message**

This message announces an information session for Ohio Balance of State Continuum of Care (BoSCoC) members about the newly released NOFO to Address Unsheltered and Rural Homelessness.

#### **Target Audience**

Ohio BoSCoC organizations interested in addressing unsheltered homelessness and homelessness among those with severe service needs in rural communities.

#### **Background Information**

On June 22<sup>nd</sup>, HUD <u>announced</u> it was making \$322 million in competitive funding available to communities to address unsheltered and rural homelessness through a <u>Special CoC Program Notice of Funding Opportunity</u>. Applications from CoCs are due to HUD October 20, 2022.

This NOFO requires the Ohio BoSCoC to manage the application process for our 80 county geography, to develop a Plan to Address Unsheltered and Rural Homelessness ('CoC Plan'), to ensure involvement in decision-making from those with lived experience of homelessness, and to manage a project selection process that aligns with the priorities of the CoC Plan.

The Ohio BoSCoC Board has approved CoC staff to move forward with developing a process to meet the requirements of the NOFO and to solicit and select new projects for inclusion in the application package. This information session will share more detailed information about the preliminary process plans.

#### Information Session

This information session will review the federal priorities outlined in this NOFO, eligible geographies and project types for new funding, opportunities for partnerships and leveraging other system resources, the development of the CoC's Workgroup of Persons with Lived Experience, and the process for submission of a project proposal.

The session will be recorded and the recording and materials will be available online after the information session.

#### **Details**

Date: Wednesday, July 27, 2022

Time: 10am – 11:30am

Join Zoom Meeting: https://us06web.zoom.us/j/82542303281

Meeting ID: 825 4230 3281

One tap mobile

+16469313860,,82542303281# US

+13017158592,,82542303281# US (Washington DC)

Questions regarding this webinar can be directed to Erica Mulryan, COHHIO, at <a href="mailto:ericamulryan@cohhio.org">ericamulryan@cohhio.org</a>.

--

Erica Mulryan (she/hers)
Continuum of Care Director

Coalition on Homelessness and Housing in Ohio (COHHIO)

C: 614.571.6350 F: 614.463.1060

email: ericamulryan@cohhio.org www.cohhio.org

Subject: Ohio BoSCoC: Unsheltered and Rural Homelessness Info Session Materials Posted, Letter of Interest

Posted, Additional Session Announced

Date: Wednesday, July 27, 2022 at 5:05:14 PM Eastern Daylight Time

From: Erica Mulryan

To: boscoc@cohhio.org

# Ohio Balance of State Continuum of Care Unsheltered and Rural Homelessness Information Session Materials Posted, Letter of Interest Posted, Additional Session Announced

#### **Purpose of this Listserv Message**

This message announces the availability of materials from the information session about the NOFO to Address Unsheltered and Rural Homelessness, and announces another upcoming session.

#### **Target Audience**

Ohio BoSCoC organizations interested in addressing unsheltered homelessness and homelessness among those with severe service needs in rural communities.

#### **Background Information**

On June 22<sup>nd</sup>, HUD <u>announced</u> it was making \$322 million in competitive funding available to communities to address unsheltered and rural homelessness through a <u>Special CoC Program Notice of Funding Opportunity</u>. Applications from CoCs are due to HUD October 20, 2022.

Ohio BoSCoC staff hosted an information session about this funding opportunity on July 27, 2022. **Presentation** materials, guidance documents, and the info session recording are available on the <u>CoC Program page</u> of the CoC's website.

#### **Project Proposal Process**

In the information session on 7/27/22, CoC staff described the process the Ohio BoSCoC will use to solicit and consider new project proposals for this funding opportunity. The first step in the process is to submit a Letter of Interest to the CoC using the Letter of Interest template. That template can be found <a href="https://example.com/html/>here">here</a>.

Letters of Interest are due to ohioboscoc@cohhio.org by Friday, August 12, 2022.

#### **Project Proposal Work Session**

To aid organizations in thinking about their project design, and ensure understanding of eligible projects/activities and funding requirements, the CoC team will host an Unsheltered and Rural Homelessness Project Work Session on Wednesday, August 3<sup>rd</sup>. In this work session, organizations interested in seeking funding through the Unsheltered and Rural Homelessness Funding Opportunity will have the ability to talk with CoC staff about any questions they have, explore project design options, and hear more about funding requirements. The session will primarily be a space for organizations to ask questions. Limited content will be presented.

The work session will be recorded and posted online along with any presentation materials.

Date: Wednesday, August 3, 2022

Time: 1pm – 3pm

Register in advance: <a href="https://us06web.zoom.us/meeting/register/tZckf-mrpz0jHdVpViTtvyyny4MwiVadZRwy">https://us06web.zoom.us/meeting/register/tZckf-mrpz0jHdVpViTtvyyny4MwiVadZRwy</a>

Questions regarding this message can be directed to Erica Mulryan, COHHIO, at <a href="mailto:ericamulryan@cohhio.org">ericamulryan@cohhio.org</a>.

Erica Mulryan (she/hers)

Continuum of Care Director Coalition on Homelessness and Housing in Ohio (COHHIO)

C: 614.571.6350 F: 614.463.1060

email: <a href="mailto:ericamulryan@cohhio.org">ericamulryan@cohhio.org</a>
<a href="mailto:www.cohhio.org">www.cohhio.org</a>

Subject: Ohio BoSCoC: REMINDER - Unsheltered and Rural Homelessness Project Proposal Work Session on

Wednesday, August 3rd

Date: Tuesday, August 2, 2022 at 2:37:45 PM Eastern Daylight Time

From: Erica Mulryan

To: boscoc@cohhio.org

# Ohio Balance of State Continuum of Care Unsheltered and Rural Homelessness Information Session Materials Posted, Letter of Interest Posted, Additional Session Announced

#### Purpose of this Listserv Message

This message announces the availability of materials from the information session about the NOFO to Address Unsheltered and Rural Homelessness, and announces another upcoming session.

#### **Target Audience**

Ohio BoSCoC organizations interested in addressing unsheltered homelessness and homelessness among those with severe service needs in rural communities.

#### **Background Information**

On June 22<sup>nd</sup>, HUD <u>announced</u> it was making \$322 million in competitive funding available to communities to address unsheltered and rural homelessness through a <u>Special CoC Program Notice of Funding Opportunity</u>. Applications from CoCs are due to HUD October 20, 2022.

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The work session will be recorded and posted online along with any presentation materials.

Date: Wednesday, August 3, 2022

Time: 1pm – 3pm

Register in advance: https://us06web.zoom.us/meeting/register/tZckf-mrpz0jHdVpViTtvyyny4MwiVadZRwy

Questions regarding this message can be directed to Erica Mulryan, COHHIO, at <a href="mailto:ericamulryan@cohhio.org">ericamulryan@cohhio.org</a>.

Erica Mulryan (she/hers)

Continuum of Care Director Coalition on Homelessness and Housing in Ohio (COHHIO)

C: 614.571.6350 F: 614.463.1060

email: <a href="mailto:ericamulryan@cohhio.org">ericamulryan@cohhio.org</a>
<a href="mailto:www.cohhio.org">www.cohhio.org</a>

Ms. Afet Kilinc
Alcohol and Drug Freedom Center of Knox County
<u>Afetk@freedomctr.net</u>

Subject: New Project Proposal Decisions, Unsheltered and Rural Homelessness Funding Opportunity

Dear Ms. Kilinc:

The Ohio Balance of State Continuum of Care (BoSCoC) and the Persons with Lived Experience (PLE) Workgroup thank you for your submission of a new project proposal for supplemental CoC funding under the Unsheltered and Rural Homelessness Funding Opportunity. Your project has been reviewed, scored, and approved for new project funding. Additionally, your project will be ranked in the #6 position in the project listing.

Please review the following information regarding next steps and submission dates.

#### Next Steps:

- Start working on the new project application in e-snaps based on the final proposal you submitted to the CoC
- Submit a PDF of the completed e-snaps application to <u>ohioboscoc@cohhio.org</u> no later than **October** 14, 2022
  - Please note, CoC staff need to complete detailed reviews of all project applications before submission. The sooner you can provide the application to CoC staff for review, the more time you will have to address any needed corrections or revisions
  - o Remember, all project applications should request funding for an initial 3-year grant term

If you have questions regarding this notification, please contact Erica Mulryan (COHHIO) at <a href="mailto:ericamulryan@cohhio.org">ericamulryan@cohhio.org</a>.

On behalf of the Ohio BoSCoC team and PLE Workgroup, thank you for your ongoing commitment to ending homelessness in the Ohio BoSCoC.

Sincerely,

Erica Mulryan CoC Director COHHIO

ericamulryan@cohhio.org 614.280.1984 ext 118

Eigen Muly a

OHIO
Balance of State

Ms. Julie Bolen Ross CAC jbolen@rossccac.com

Subject: New Project Proposal Decisions, Unsheltered and Rural Homelessness Funding Opportunity

Dear Ms. Bolen:

The Ohio Balance of State Continuum of Care (BoSCoC) and the Persons with Lived Experience (PLE) Workgroup thank you for your submission of a new project proposal for supplemental CoC funding under the Unsheltered and Rural Homelessness Funding Opportunity. Your project has been reviewed, scored, and approved for new project funding. Additionally, your project will be ranked in the #5 position in the project listing.

Please review the following information regarding next steps and submission dates.

#### Next Steps:

- Start working on the new project application in e-snaps based on the final proposal you submitted to the CoC
- Submit a PDF of the completed e-snaps application to <u>ohioboscoc@cohhio.org</u> no later than **October** 14, 2022
  - Please note, CoC staff need to complete detailed reviews of all project applications before submission. The sooner you can provide the application to CoC staff for review, the more time you will have to address any needed corrections or revisions
  - o Remember, all project applications should request funding for an initial 3-year grant term

If you have questions regarding this notification, please contact Erica Mulryan (COHHIO) at <a href="mailto:ericamulryan@cohhio.org">ericamulryan@cohhio.org</a>.

On behalf of the Ohio BoSCoC team and PLE Workgroup, thank you for your ongoing commitment to ending homelessness in the Ohio BoSCoC.

Sincerely,

Erica Mulryan CoC Director COHHIO

ericamulryan@cohhio.org 614.280.1984 ext 118



Ms. Ragan Claypool **GLCAP** reclaypool@glcap.org

Subject: New Project Proposal Decisions, Unsheltered and Rural Homelessness Funding Opportunity

Dear Ms. Claypool:

The Ohio Balance of State Continuum of Care (BoSCoC) and the Persons with Lived Experience (PLE) Workgroup thank you for your submission of a new project proposal for supplemental CoC funding under the Unsheltered and Rural Homelessness Funding Opportunity. Your project has been reviewed, scored, and approved for new project funding. Additionally, your project will be ranked in the #4 position in the project listing.

Please review the following information regarding next steps and submission dates.

#### Next Steps:

- Start working on the new project application in e-snaps based on the final proposal you submitted to the
- Submit a PDF of the completed e-snaps application to ohioboscoc@cohhio.org no later than October 14. 2022
  - o Please note, CoC staff need to complete detailed reviews of all project applications before submission. The sooner you can provide the application to CoC staff for review, the more time you will have to address any needed corrections or revisions
  - o Remember, all project applications should request funding for an initial 3-year grant term

If you have questions regarding this notification, please contact Erica Mulryan (COHHIO) at ericamulryan@cohhio.org.

On behalf of the Ohio BoSCoC team and PLE Workgroup, thank you for your ongoing commitment to ending homelessness in the Ohio BoSCoC.

Sincerely,

Erica Mulryan CoC Director **COHHIO** 

ericamulryan@cohhio.org

614.280.1984 ext 118



Ms. Krista Kidney
OneEighty, Inc.
kidneyk@one-eighty.org

Subject: New Project Proposal Decisions, Unsheltered and Rural Homelessness Funding Opportunity

Dear Ms. Kidney:

The Ohio Balance of State Continuum of Care (BoSCoC) and the Persons with Lived Experience (PLE) Workgroup thank you for your submission of a new project proposal for supplemental CoC funding under the Unsheltered and Rural Homelessness Funding Opportunity. Your project has been reviewed, scored, and approved for new project funding. Additionally, your project will be ranked in the #3 position in the project listing.

Please review the following information regarding next steps and submission dates.

#### Next Steps:

- Start working on the new project application in e-snaps based on the final proposal you submitted to the CoC
- Submit a PDF of the completed e-snaps application to <u>ohioboscoc@cohhio.org</u> no later than **October** 14, 2022
  - Please note, CoC staff need to complete detailed reviews of all project applications before submission. The sooner you can provide the application to CoC staff for review, the more time you will have to address any needed corrections or revisions
  - o Remember, all project applications should request funding for an initial 3-year grant term

If you have questions regarding this notification, please contact Erica Mulryan (COHHIO) at <a href="mailto:ericamulryan@cohhio.org">ericamulryan@cohhio.org</a>.

On behalf of the Ohio BoSCoC team and PLE Workgroup, thank you for your ongoing commitment to ending homelessness in the Ohio BoSCoC.

Sincerely,

Erica Mulryan CoC Director COHHIO

ericamulryan@cohhio.org 614.280.1984 ext 118



Ms. Dreama Brown
CAC of Fayette County
<a href="mailto:dbrown@cacfayettecounty.org">dbrown@cacfayettecounty.org</a>

Subject: New Project Proposal Decisions, Unsheltered and Rural Homelessness Funding Opportunity

Dear Ms. Brown:

The Ohio Balance of State Continuum of Care (BoSCoC) and the Persons with Lived Experience (PLE) Workgroup thank you for your submission of a new project proposal for supplemental CoC funding under the Unsheltered and Rural Homelessness Funding Opportunity. Your project has been reviewed, scored, and approved for new project funding. Additionally, your project will be ranked in the #2 position in the project listing.

Please review the following information regarding next steps and submission dates.

#### Next Steps:

- Start working on the new project application in e-snaps based on the final proposal you submitted to the CoC
- Submit a PDF of the completed e-snaps application to <u>ohioboscoc@cohhio.org</u> no later than October 14, 2022
  - Please note, CoC staff need to complete detailed reviews of all project applications before submission. The sooner you can provide the application to CoC staff for review, the more time you will have to address any needed corrections or revisions
  - o Remember, all project applications should request funding for an initial 3-year grant term

If you have questions regarding this notification, please contact Erica Mulryan (COHHIO) at <a href="mailto:ericamulryan@cohhio.org">ericamulryan@cohhio.org</a>.

On behalf of the Ohio BoSCoC team and PLE Workgroup, thank you for your ongoing commitment to ending homelessness in the Ohio BoSCoC.

Sincerely,

Erica Mulryan CoC Director COHHIO

ericamulryan@cohhio.org 614.280.1984 ext 118



Ms. Starr Laytart
Findlay Hope House for the Homeless
slaytart@findlayhopehouse.org

Subject: New Project Proposal Decisions, Unsheltered and Rural Homelessness Funding Opportunity

Dear Ms. Laytart:

The Ohio Balance of State Continuum of Care (BoSCoC) and the Persons with Lived Experience (PLE) Workgroup thank you for your submission of a new project proposal for supplemental CoC funding under the Unsheltered and Rural Homelessness Funding Opportunity. Your project has been reviewed, scored, and approved for new project funding. Additionally, your project will be ranked in the #1 position in the project listing.

Please review the following information regarding next steps and submission dates.

#### Next Steps:

- Start working on the new project application in e-snaps based on the final proposal you submitted to the CoC
- Submit a PDF of the completed e-snaps application to <u>ohioboscoc@cohhio.org</u> no later than October 14, 2022
  - Please note, CoC staff need to complete detailed reviews of all project applications before submission. The sooner you can provide the application to CoC staff for review, the more time you will have to address any needed corrections or revisions
  - o Remember, all project applications should request funding for an initial 3-year grant term

If you have questions regarding this notification, please contact Erica Mulryan (COHHIO) at <a href="mailto:ericamulryan@cohhio.org">ericamulryan@cohhio.org</a>.

On behalf of the Ohio BoSCoC team and PLE Workgroup, thank you for your ongoing commitment to ending homelessness in the Ohio BoSCoC.

Sincerely,

Erica Mulryan CoC Director COHHIO

ericamulryan@cohhio.org 614.280.1984 ext 118



10/12/2022

To Whom it May Concern,

The Ohio Balance of State Continuum of Care Persons with Lived Experience workgroup supports the priorities for serving individuals and families experiencing homelessness with severe service needs in the Ohio BoS geographic area outlined within the Special NOFO CoC Application and in the Project Applications. The group also supports the CoC Plan and the priorities outlined within in the Plan.

Sincerely,

Docusigned by:

Pavid E. Leaphart III

3DEDDA4646974BR

PLE Authorized Representative

10/12/2022

Date



# Persons with Lived Experience Workgroup Meeting #9 Meeting Notes

#### **MEETING INFORMATION**

**Date:** Wedensday, October 12, 2022

**Time:** 11:00am

Attendees: Connery Manes, Tania Darby, Iyesis Johnson, Nicole Hicks, Senekka Liebold, Yazmin Brock,

Michael Campbell, Paul Byler, Robert Flores, Georgia Jordan, Marcus Stump, Pizairia Warren, Natosha Jordan, Matthew Clanton, Janet Cooks, Erica Mulryan, Rose Siciliano, Troyonah Darby,

lasha Johnson, Sainairia Warren, David Leaphart, Hannah Basting

#### **MEETING AGENDA**

#### 1. Introduction (type in chat)

Name, pronouns, and which county in Ohio you are located

#### 2. Review New Project Application Ranking Decision

- Group reviewed final project scores and rank order for all 6 new project proposals
- An update was given on the total points possible
- Hannah informed group that two projects received the same score. So the tie was broken by taking the average of their "Overall" score to a tenth of a point

#### 3. Review of CoC Plan Narrative

- Group reviewed the questions that were required to be addressed within the CoC Plan
- Group then reviewed the CoC Plan narrative
- Clarification was given on what "unsheltered" means for the purpose of the plan

#### 4. Workgroup Member Sign-Off

- Group was informed that one representative was needed to sign off on both the CoC Plan and the final rank order of new projects
- David L. agreed to be the authorized representative
- Hannah asked group if they would allow David to represent the entire Persons with Lived Experience workgroup and sign-off
- Group members agreed both verbally and in the chatzair
- Hannah asked for objections to David being the representative. No one from the group objected

#### 5. Next Meeting

- Hannah highlighted that the next meeting would focus on gathering feedback on the PLE workgroup process and outcome
- Group will discuss where the PLE workgroup would like to go from here and other opportunities for participation will be presented

#### **NEXT MEETING**

**Date:** 10/19/22 (Wed.)

Time: 11am Location: Zoom

# Comprehensive Plan to Serve Individuals and Families Experiencing Homelessness with Severe Service Needs in the Ohio Balance of State Continuum of Care

#### Introduction

The Ohio Balance of State Continuum of Care (BoSCoC) is a large homeless system comprised of Ohio's 80 rural and suburban counties. The Ohio Department of Development (ODOD) serves as the CoC's Collaborative Applicant. ODOD contracts with the Coalition on Homelessness and Housing in Ohio (COHHIO) to provide primary staff support to the CoC; this contract has been in place for over 15 years. ODOD also administers the state's homeless assistance programs (funded via the Ohio Housing Trust Fund) and is the recipient of the state's ESG and ESG-CV allocation. COHHIO is a state-wide, member-based coalition committed to ending homelessness and to promoting decent, safe, affordable housing for all.

Over 400 homeless assistance projects operate within the Ohio BoSCoC, providing over 7,000 beds in shelter and housing programs. The Ohio BoSCoC's 2022 Housing Inventory Count (HIC) reported 2509 year-round shelter (ES) and 741 overflow beds (the vast majority are noncongregate shelter beds), 1237 Rapid Re-Housing (RRH) beds, and 3573 Permanent Supportive Housing (PSH) beds, which includes 800 beds dedicated for Veterans. On any given day, over 4000 people experience literal homelessness in our CoC.

ODOD and COHHIO have worked for years to streamline and coordinate key state and federal homelessness assistance programs, with a goal of leveraging all available resources to make progress on the CoC's Strategic Plan goals to address and end homelessness in the BoSCoC. To that end, the CoC has ensured that Homelessness Prevention (HP) and Rapid Re-Housing (RRH) resources are available in every single county of the CoC. The CoC has further ensured that its homeless system needs analysis serves as the foundational data source guiding project development and funding.

Due to our large size, geographic diversity, and volume of homeless assistance providers, throughout this plan we will discuss strategies to address unsheltered and rural homelessness that are being deployed both at the CoC management level and at the direct service level. Our intent is to highlight both critical CoC initiatives to drive the system forward as a whole, and impactful local actions that are responsive to unique community conditions. Lastly, where our CoC identified gaps in our strategies, we sought to highlight future actions that we believe will help us address those gaps.

#### **Section A: Leveraging Housing Resources**

**A.1** The Ohio BoSCoC did not develop New Permanent Housing units through leveraging of mainstream housing resources.

**A.2. Landlord Recruitment** - The Ohio BoSCoC relies heavily on the private rental market for housing units for both Rapid Re-Housing (RRH) and Permanent Supportive Housing (PSH). To help preserve access to these units for our providers and program participants, the CoC engages in a diverse array of Landlord (LL) recruitment and retention efforts. However, the CoC also acknowledges that no amount of incentives or recruitment/retention efforts will be enough to

overcome the challenges of housing families and individuals in rental units if we don't ensure development of new units, especially those targeted to households of low or moderate income. The National Low Income Housing Coalition reports that Ohio needs more than 254,000 rental units for those at or below extremely low income, and at least 150,000 for those at 50% of area median income. With this reality in mind, the CoC has engaged in advocacy and strategic efforts focused on rental housing development, while also deploying critical LL retention and recruitment actions. At the advocacy and system level, CoC staff incentivize the development of new project-based PSH and affordable rental housing in the CoC through the state's Qualified Allocation Plan (QAP). In addition to annually providing comments on the draft QAP to ensure it best aligns with the needs of the CoC, the CoC incentivizes new PSH development by committing to prioritizing top ranked low-income tax credit projects for new CoC project funding – projects that leverage Public Housing Authority rental assistance, and seek CoC funding for supportive services only, are most competitive. The CoC has also been advocating for the use of the state and local HOME ARPA funds primarily for development of new affordable housing units. COHHIO specifically has launched an aggressive advocacy effort that involved doing local analysis on rental housing affordability and gaps, sharing that analysis widely via listservs, social media posts, and engagement with state and local media, participating in HOME ARPA planning meetings and providing public comments at every opportunity, and identifying more than 250 organizations committing their public support to this effort. This advocacy has resulted in the state committing 75% of HOME ARP funds to be invested in creating affordable housing, with the potential to reallocate any unspent funds directed to noncongregate shelter to support housing development as well.

In addition to our advocacy work, the Ohio BoSCoC has prioritized landlord engagement and recruitment as a key activity impacting the CoC's success at addressing and ending homelessness. The CoC has found that successfully using those strategies can have real impact on our ability to access rental units today. To that end, the CoC's strategy for recruiting landlords includes:

**Program Standards** - Ohio BoSCoC written Homeless Program Standards require RRH projects to actively recruit landlords (LLs) to ensure their clients have access to units, to retain LLs by providing individual support to LLs, to track local LLs and units to help ensure ongoing access, and to develop program marketing materials for LLs. Within the Program Standards for RRH projects, the CoC identifies 'Gold Standards', which are activities that are not yet formally required, but are strongly encouraged. The CoC has identified as a 'Gold Standard' having staff who are exclusively focused on recruiting and retaining LLs. Upon release of ESG-CV funding early in the pandemic, the CoC updated its Program Standards to incorporate the new flexibilities and eligible activities, with particular emphasis on the LL incentives and how they could be used to advance LL recruitment and retention work. The CoC then hosted trainings, and posted those trainings online for ongoing access.

Flexible Funding – In 2019, the CoC partnered with Anthem, a local Managed Care Provider, to create a Risk Mitigation Fund for CoC providers. The fund was designed specifically to help RRH and PSH providers recruit and retain LLs to work with their programs, by providing flexible funds to pay extra security deposit, or to pay for extraordinary damages, past due rent or utilities, rents over FMR, and other costs as needed on a case-by-case basis. Eleven of the CoC's

17 Homeless Planning Regions were awarded RMF resources, and many have continued to access those funds through 2022. To ensure maximum impact of the RMF, CoC staff created detailed written guidance and forms, entered into MOAs with grantees, and provided CoC wide and individual level training and TA.

ESG-CV Activities – CoC staff worked with ODOD to provide leadership and training to RRH sub-recipients on how to maximize the LL incentives included in ESG-CV funding. ODOD also ensured that after initial it made ESG-CV funding available to RRH grantees in the most efficient way possible - using a simple grant amendment process to provide ESG-CV funds to current HP and RRH grantees. ODOD and CoC staff hosted trainings for ESG-CV funded RRH providers regarding the LL incentives specifically, and provided TA on how providers could incorporate those activities into their existing policies and procedures.

Training and TA – In addition to providing virtual instructor-led training on the CoC's Program Standards and posting materials online, upon release of the ESG-CV notice, the CoC provided additional trainings and TA focused on scaling up RRH programs and engaging with LLs. Training offerings included virtual, instructor-led trainings with ODOD on using ESG-CV funds for RRH (all recorded and available online) and training on Program Standards updates to reflect ESG-CV funding opportunities. The CoC also requested federal TA to assist the CoC in helping providers scale up programs, use flexibilities and new activities including LL incentives, and maximize all available opportunities to recruit more LLs and house more people. Through the TA, the CoC offered an intensive four-part virtual instructor-led training focused on various key aspects of RRH provision and created a Community of Practice (CoP) opportunity for RRH providers. The CoP offered multiple weeks of intensive TA directly with providers, based on individualized action plans, to assist them to scale up their RRH projects and maximize opportunities.

**Engagement Strategies** – In addition to engaging with the various CoC-level activities identified above, at the local level providers in the Ohio BoSCoC report engaging in the following LL recruitment activities:

- Conduct individual outreach/recruitment to LLs, meet with local LL associations and host LL engagement events to educate on local tenant-based rental assistance programs (RRH and PSH in particular) LLs can work with, how the programs work, and the benefits to LLs (e.g., incentives, etc.).
- Support LLs who have worked with local RRH/PSH programs for a long time to recruit new local LLs to the programs and to support those new LLs in a mentorship capacity.
- Engage in proactive and frequent check-ins with LLs currently providing housing units to RRH/PSH clients in an effort strengthen relationships between LLs and program staff and get ahead of any possible challenges with clients. These engagement efforts are often further targeted to LLs whose units are housing clients with more extensive histories of evictions or other challenges.

#### **Section B: Leveraging Healthcare Resources**

**B.1.** – The Ohio BoSCoC is developing 73 additional permanent housing units through this funding opportunity. The majority of those housing units are leveraging mainstream healthcare

resources to help in the provision of supportive services to clients, as demonstrated in the commitment letters submitted with their project applications and attached to the CoC Application.

# Section C: Strategy to Identify, Shelter, and House People Experiencing Unsheltered Homelessness

**C.1. Current Outreach Strategy -** The Ohio BoSCoC has used its Performance Management Plan (PMP) and Coordinated Entry (CE) Standards (CE Standards) to advance the CoC's Street Outreach (SO) work with a focus on identifying and connecting those with the most severe needs who are least likely to request assistance to critical housing and crisis response resources.

Coordination - Within the CoC's 80 county area, there are 4 SO projects funded by PATH, 4 ESG-CV or privately funded SO projects, 2 Youth (YYA) Outreach projects, & 11 Supportive Services for Veterans & their Families (SSVF) programs. No community in the CoC has more than one SO project serving its area, except where one, such as SSVF, may target a specific subpopulation. In these instances, the Regional CE Plans have been drafted to outline protocols for SO coordination. In communities with multiple SO projects, providers commit to working together when SO staff identify a person experiencing unsheltered homelessness who may be a more appropriate participant for the other SO project. For example, if SSVF outreach identifies a non-Veteran, they offer a referral and warm hand-off to the local non-Vet dedicated street outreach project. SO providers are also expected to regularly communicate regarding where they are engaging in outreach, and any new known locations they identify.

Frequency - SSVF outreach to unsheltered occurs at least weekly, other SO staff outreach daily between the hours of 8am and 5pm. For parts of the CoC with no dedicated, non-Vet outreach, regional CE plans identify the following: 1) providers/positions responsible for outreach, 2) times of outreach 3) geo areas covered 4) info/materials distributed and process to ensure materials are accessible to persons with language/cognitive barriers. The CoC requires outreach to unsheltered when there are community reports, when providers observe likely unsheltered homelessness, and as part of the annual PIT Count. In some communities, such as the CoC's Region 9, providers do daily outreach to unsheltered persons even without dedicated SO funding.

Exiting Homelessness - The CoC's PMP established project level performance goals for SO projects including that 60% of SO clients move from unsheltered locations to temporary or permanent destinations, and that 30% of SO clients exit to PH at exit. Projects are monitored on their performance quarterly and performance information is publicly available. The CoC's CE Standards designate all SO projects as CE Access Points (CE APs) for the CoC. Doing so has helped ensure that unsheltered folks identified by SO staff are not forced to contact another CE AP to gain access to shelter or housing resources. It also positions SO providers to complete VI-SPDATs (the CoC's common assessment tool) with participants, which is a piece of information used in prioritization determinations for permanent housing (PH). Lastly, the CoC requires that all SO providers participate in local Permanent Housing Prioritization Workgroups (Prioritization Workgroups). These Workgroups are responsible for making PH prioritization decisions, as part of the CE process. Requiring SO providers to participate in these groups helps ensure their participants are considered for and get access to available RRH and PSH resources, along with those who are in shelter.

Engagement Strategies – Through its CE Standards, the CoC has required SO providers to make any informational materials accessible to those with cognitive or language barriers. Additionally, the CoC has provided training and guidance on how to target outreach to those with most significant needs and who are least likely to request assistance, i.e., visit encampments, respond to community reports, and talk to other folks with experience of homelessness about possible locations. At the local level, providers indicate they have widely distributed information materials throughout their communities and have strengthened relationships with faith-based and other informal outreach groups as a means to connect to those most in need and ensure they get access to available housing resources. Providers also report having multi-lingual staff in many communities, accessing real-time interpretation services as needed, and leaning on relationships with local organizations focused on serving particular racial/ethnic groups that may be identified through outreach. For example, in Lorain County, Ohio, which has a relatively large Latinx population, the street outreach provider regularly communicates with El Centro, the local Latino non-profit advocacy organization, to identify any possible new locations for outreach, to make referrals to each other, and to engage in housing case conferencing as needed/requested.

Connection to Housing – As described above, the CoC has used its system-level policies and standards to emphasize the importance of focusing SO work on addressing crisis needs while moving people into permanent housing. Per the CE Standards, SO CE APs are able to enroll contacts into their CE AP in HMIS, which automatically ensures those people are pulled into the custom PH Prioritization Report and considered for available PH resources, regardless of willingness to access shelter or seek out additional services, and regardless of any formal referral made by the outreach provider.

Hiring – Through our Program Standards, the CoC has strongly encouraged providers to create employment pathways in all project types for former clients and People with Lived Experience of Homelessness (PLE) and to support them in accessing professional development opportunities. At the local, all SO providers report actively recruiting PLE for open positions and all report having PLE on staff currently. One new project application for this funding opportunity also specifically identified its commitment to hiring PLE for its new SO team, if funded. Other providers report incorporating questions related to past experiences of homelessness and housing instability into their interviewing processes and giving extra weight to that experience when making final hiring decisions.

Evidence-Based Practices – The CoC requires the use of Housing First (HF) practices in all project types in the CoC, regardless of funding source, via its Program Standards. For SO, this means that both crisis response and housing options are regularly offered to those experiencing unsheltered homelessness, without pre-conditions, and that acceptance of shelter is not required in order to be considered for PH options. As described previously, the CoC's CE Standards also outline specific CE processes for people identified by SO that helps ensure those folks are considered for available PH options without relying on formal referrals to be made by outreach staff. Overall, the CoC believes our approach to SO has been mostly effective, as evidenced by the 57% rate of exits to PH from SO projects, as reported in our most recently submitted System Performance Measures (SPMs).

C.2. Current Strategy to Provide Low Barrier Shelter - At the highest level, the CoC requires low-barrier approaches in shelter (ES) and transitional housing (TH) projects via its Program Standards. These Standards require that projects minimize barriers and only require that clients be categorically eligible for entry. The Standards explicitly prohibit drug testing of applicants at program entry, minimum income requirements, and sobriety requirements, and require all services to be offered on a voluntary basis. The CoC's Collaborative Applicant, ODOD, monitors shelter and TH project grantees routinely, including on Housing First compliance and compliance with the CoC's Program Standards. Projects out of compliance are provided training and TA, but ongoing non-compliance can lead to loss state/federal funding.

The CoC, in collaboration with state agencies and local providers, has also drastically expanded its non-congregate shelter options since spring 2020 – increasing non-congregate beds from 22 beds in 2020 to 320 beds in 2022. This approach to ES has proven to be much more helpful for serving those experiencing homelessness and in need of shelter, for multiple reasons. First, provision of ES in private hotel/motel units (which is how most Ohio BoSCoC non-congregate shelter is provided) tends to be more appealing to prospective shelter participants as it offers a greater sense of privacy, security/safety, and autonomy. This model has also allowed some ES providers to further reduce barriers to entry, particularly those related to criminal histories that many shelters serving both families with children and households without children have felt forced to maintain. Taken together, the expansion of non-congregate shelter units has directly contributed to reducing barriers to access.

More details about lessons learned are below.

#### **New Practices and Lessons Learned**

Invest in Supportive Services – In part because of the unit configurations, the Ohio BoSCoC has learned that non-congregate shelter typically requires more staff support than congregate shelter, which means providers must invest sufficient time and resources into it. This includes having staff on-site, coordinating all needed services, and ensuring ongoing engagement with housing planning. Failing to provide adequate supportive services can leave clients to languish in their units and can lead to challenges with the non-congregate building owners. Along these lines, the CoC drafted comprehensive written guidance for non-congregate shelter operations, hosted multiple trainings, and made those trainings available online, to aid providers as they developed their non-congregate ES policies and protocols. The CoC also established a monthly peer-to-peer virtual learning opportunity with a focus on helping providers to learn from each other regarding managing non-congregate shelter.

Strategically Use Non-Congregate Units - In many communities in the CoC, very few shelter projects operate, and those that exist often serve both households with and without children. This can present challenges when striving to keep shelter as low-barrier as possible while also balancing the safety of children. Establishing new non-congregate shelter units provided communities an opportunity to target the different shelter options to different populations – e.g., putting families with children into non-congregate shelter units, and putting households without children into congregate shelter. Doing so allowed providers to reduce barriers to entry in particular for households without children, since they no longer had to consider having children in the same building space, thus reducing barriers to the crisis response system overall.

C.3. Current Strategy to Provide Low Barrier Permanent Housing - At the highest level, the CoC requires Housing First (HF) practices in all permanent housing projects via requirements outlined in the Program Standards. These Standards require projects to minimize barriers to entry, offer voluntary supportive services, and focus primarily on the goals of accessing and maintaining housing. To ensure fidelity to HF practices, CoC staff monitor CoC grantees on HF policies and practices and evaluate on HF compliance via the annual CoC Competition project evaluation process. ODOD also monitors its state-funded grantees on HF compliance.

The CoC's CE processes help ensure that PH projects serve those experiencing or with histories of unsheltered homelessness in a couple ways. First, people who contact CE Access Points (CE APs) and report experiencing unsheltered homelessness have their data collected and entered into HMIS and complete the VI-SPDAT (the CoC's common assessment tool) with staff by phone, even if they refuse shelter. This ensures those people are identified in the local PH Prioritization Report and considered for PH options, even if they are not currently enrolled in a homeless assistance project. The CoC's CE Standards require all local PH prioritization decision-making to occur within the local PH Prioritization Workgroups (PH Workgroups), using the PH Prioritization Report as the primary data source to identify prospective PH referrals. Moreover, unsheltered homelessness is a specific factor that PH Workgroups must consider in their prioritization decision-making. The CoC strongly believes in the use of HF practices, and in our effort to prioritize our PH resources for those most in need, including those with experiences of unsheltered homelessness. Not only do these approaches address critical needs, but they are effective, as evidenced by our most recently submitted System Performance Measures which show that 61% of those served in the CoC's ES, SH, TH, and RRH projects exit to PH destinations, and 57% of those served by SO projects exit to PH.

To ensure the provision of culturally appropriate housing, the CoC provides annual training on the equal access rule, and makes that training available online. Providers also report hiring multilingual staff and using local interpretation services when needed.

# Section E: Strategy to Identify and Prioritize Those with Histories of Unsheltered Homelessness

**E.1. Prioritizing Households Experiencing Unsheltered Homelessness** – The Ohio BoSCoC strongly believes that the new projects created through this funding opportunity will directly contribute to reducing unsheltered homelessness in their communities and the CoC. If all projects are funded, our CoC will add street outreach services in 8 counties and will create 73 units of additional permanent housing. CoC will ensure that projects newly funded through this opportunity advance the goal of reducing unsheltered homelessness by doing the following: 1) providing new grantee/project training for all projects funded through this opportunity, 2) drafting new comprehensive Street Outreach (SO) and PSH Program Standards, 3) providing training on new Standards, 4) providing training on evidence-based SO practices, 5) ensuring compliance with existing Program Standards, CoC Rule (including priorities of this funding), and with CE Standards. Upon award announcements and grant executions, CoC staff will host mandatory training with all grantees re: CoC Rule compliance and compliance with policy priorities of this funding. The CoC currently has brief Program Standards for all project types except for RRH and HP projects, for which the CoC has drafted highly detailed, comprehensive Standards. The CoC intends to develop similar detailed Standards for SO projects (as we are

seeking to fund multiple new SO projects through this opportunity), and for PSH projects. Having detailed Standards helps ensure consistent program implementation, in alignment with CoC goals, and provides helpful structure for program monitoring and training. Upon completion of written Standards, CoC will offer training to all relevant projects, and require training for new projects. For SO projects in particular, the CoC may seek to contract with experts in SO best practices to provide training for all SO providers in the CoC. To date, the CoC has not invested resources into this kind of effort targeted at SO, largely because so few formal SO projects operate in the CoC. But the CoC looks forward to formalizing SO service provision and ensuring consistent use of best practices. Lastly, CoC staff will add projects newly funded through this opportunity to our monitoring list. CoC staff will update current monitoring processes/tools to account for SO project types and for the particular priorities of this funding opportunity. As with current monitoring practices, CoC staff will monitor for CoC Compliance as well as compliance with the CoC's CE Standards and process, Program Standards, and HF practices.

Eligibility and CE Processes – SO projects funded through this opportunity have already committed to targeting their work only to those experiencing unsheltered homelessness; the CoC's project solicitation process mandated this commitment for agencies to even be considered for funding. The CoC will ensure compliance with this targeting via training and project monitoring, as noted previously. In alignment with existing CE Standards, new SO projects will be designated as CE Access Points, and thus be able to seamlessly assist people experiencing unsheltered homelessness to connect with crisis response and housing resources. Focus on serving only unsheltered persons will be further emphasized in the forthcoming SO program Standards. For newly funded PSH projects, the CoC's existing CE Standards and Program Standards require prioritization of those with longest homeless histories and most severe need, and unsheltered status is given special consideration. The CoC will ensure focus on serving those who are or have experienced unsheltered homelessness for new PSH and RRH through new project training, through the forthcoming comprehensive PSH program Standards, and through project monitoring.

Street Outreach and Connection to Housing – When the CoC first solicited project proposals for this funding opportunity, the CoC required agencies proposing new SO projects to describe their plan for connecting people experiencing unsheltered homelessness to housing quickly. This emphasis on housing, not simply contacts, aligns with the CoC's commitment to HF practices at the project and system level, and its commitment to advancing best practices in homeless services provision. SO project proposals were also scored based on their plan to connect clients to housing. Within the proposals themselves, agencies identified specific housing resources they intended to use for SO clients including PSH under development, and existing RRH and PSH in communities where they had sufficient resources, as a means to help ensure housing is available when clients want to access it. Agencies discussed working with SO clients to develop housing plans that address any desired crisis response needs as well as housing goals. SO staff will engage with clients frequently to help make progress on the housing plan, make connections to requested services, and help move clients towards housing goals as quickly as possible. SO staff will assist with housing goals specifically by providing housing navigation services, advocating with LLs, providing transportation assistance, and helping clients obtain critical identification. SO staff will also participate in local PH Workgroups, which make RRH/PSH prioritization decisions for CE purposes, to help ensure SO clients are appropriately considered for resources.

SO projects have also established MOUs with various partners to ensure ready access to additional services for SO clients, as needed and requested. Both the CoC and the agencies themselves also identified plans to engage in SO best practices training to learn and develop skills related to housing-focused SO. Lastly, the CoC will monitor SO project performance on moving clients into ES and PH on a quarterly basis, as outlined in the CoC's Performance Management Plan; and agencies proposed doing similar internal program performance reviews to ensure their SO projects are retaining a housing focus.

#### Section F: Involving People with Lived Experience of Homelessness in Decision-Making

F.1. Involving PLE in Service Delivery and Decision-making - At a high level, the CoC has engaged People with Lived Experience of Homelessness (PLE) in three key spaces 1) PLE Workgroup 2) Youth Action Board (YAB) 3) All other standing CoC committees/workgroups. Currently, the CoC's Governance Charter indicates that the PLE Workgroup and YAB may provide recommendations for CoC Board consideration on anything they identify as a priority, and that the CoC Board must consider those recommendations just like they do those from other standing committee/workgroups. However, the CoC looks forward to strengthening the CoC's Governance Charter on this, particularly as it relates to incorporating PLE and YAB feedback on timely issues and increasing CoC Board accountability to those groups when considering recommendations. Any PLE sitting on the CoC Board or another group has full voting rights like all other members. In terms of outreach, the CoC recruits PLE membership on the CoC Board and all other standing committees/workgroups on an ongoing basis. This notification is posted on the CoC's website, emphasizes the CoC's compensation policy, and is regularly shared with CoC membership to encourage providers to help identify PLE who may be interested in participating. For the PLE Workgroup, which was established more recently as an ad-hoc workgroup (not yet a standing workgroup), CoC staff created a flyer for providers to post to help recruit PLE for the workgroup. This flyer was immensely helpful in recruiting a robust group of PLE; and the CoC looks forward to connecting those workgroup members to other standing committees, workgroups for longer-term engagement.

With support from the CoC Board, the PLE Workgroup worked closely with CoC staff to develop the tool used to score the project proposals received for this funding opportunity. The scores of PLE Workgroup members alone determined project acceptance and rank order. To encourage providers to involve PLE into service delivery and decision-making, the CoC has incorporated into its Program Standards requirements that all CoC providers have at least one PLE on the agency board, and that all providers regularly solicit feedback from folks they have served and develop formal processes for incorporating identified recommendations into service delivery. The Program Standards further encourage providers to develop employment pathways and professional development opportunities for PLE. CoC staff monitor projects on compliance with these requirements.

#### Section G: Supporting Underserved Communities and Equitable Community Development

The CoC has attempted to identify populations underserved by the homeless services system by reviewing census and other data about local populations, engaging in racial disparities analysis, through our CE Equity Initiative work, and by seeking input from local providers. CoC staff conduct a racial disparities analysis of the system every year or so. The goal of the analysis is to

identify any disparities in who the CoC serves and in the outcomes of those served by the homeless system. This analysis is limited though, since it primarily relies on HMIS data, and thus it is challenging to identify populations experiencing homelessness but NOT being served by the system. The CoC has done comparisons of who is served by the system to those in the general population, which can help to identify racial/ethnic groups in the population who may have disproportionately lower rates of homeless system engagement, but that does not necessarily mean those populations are underserved. For example, white people are disproportionately under-represented in the homeless system compared to their portion of the general population, but that is not because they are underserved. In addition to the CoC level analysis, the CoC requires that CoC funded providers do the same type of analysis on their project-level data and submit their analysis as part of the CoC's annual project evaluation process for the CoC Competition.

The CoC is also using its work with HUD's CE Equity Initiative and its CE Core Team to further try to identify populations underserved by the homeless system. The CE Core Team has identified an interest in doing more quantitative and qualitative analysis of the CE's APs and access process, with a focus on seeking to identify populations not contacting CE APs or not coming into the homeless system after contacting a CE AP. In addition to reviewing HMIS and local census data, the CE Core Team intends to host multiple focus groups with PLE and former homeless system participants throughout the CoC to learn more about their experiences with the CE system, how they learned about it, and how they accessed it. We are optimistic that this analysis will be more helpful in identifying potential underserved populations.

Through discussions with local providers, the CoC learned that one community has experienced significant increases in the local Haitian population. Other communities have identified local Latino populations as being underserved by the homelessness system.

To date, the CoC's strategy to outreach to and serve underserved populations has focused on providing services and information in the most commonly used languages, either by having multi-lingual staff or using interpretation services, and on leveraging relationships with service provider partners who have a mission to serve or are providing primary services to particular populations, including those who are underserved by the homeless system. To attempt to serve these populations, providers report outreaching to service partners with established relationships with these local populations, as a means to ensure the community is aware of available housing/homelessness resources and knows how to access them. These partners have built rapport with the underserved communities, and may be better positioned to introduce homeless services to those in need. Homeless services providers have also invited these stakeholders and service partners to attend local homeless coalition meetings to further strengthen connections and understanding of resources. The CoC looks forward to strengthening its strategies to engage with and serve underserved populations, and working with providers to meaningfully implement those strategies on the ground.